

(9) Price Proposal – Tab 9: The price shall be fully explained to include rationale and methodology for the price content (elements of price to include rationale for development of labor rates, etc.), data used and source of data in sufficient detail to demonstrate to evaluators the price realism of the offeror's proposed approach. The offeror shall ensure that the information presented is consistent with the information contained in all sections of the proposal. The proposal shall be based upon labor rates, labor mix, subcontract prices, etc., that are reasonable and achievable.

The Price Proposal submitted shall reflect a proposed price based on the Government labor categories estimated direct productive person hours (DPPH) and government estimated travel and materials reflected in Section J, Attachment 4. The Price Proposal shall reflect rates for work at the contractor's facility. If the government chooses to furnish facilities under specific task orders, then consideration for those government furnished resources will be negotiated with the Task Order Proposal (TOP). Estimated cost of material and travel identified in Section J, Attachment 4 are in the direct performance of tasks issued as a part of the resultant contract. The offeror shall identify any burdens it will apply to reimbursement of actual costs for material and travel and confirm the addition of burdens is consistent with its cost accounting practices and/or cost disclosure statement. Any other direct costs (ODCs) that the offeror might identify above and beyond this estimate must be explained in the proposal. The offeror shall include cost center explanations to support the rates proposed (e.g., high cost center rates for personnel who will be working in Washington DC; Crystal City, VA; etc.)

(a) The proposal shall include loaded rates including profit for each offeror's fiscal year which apply to the proposed labor hours. Use formats at attachment 4 to support these loaded rates. The proposal should include the following information:

1. The direct labor rates that are time phased by appropriate category and the basis for the labor rate estimates.
2. Support for the added indirect costs applied to the direct labor rate. Indicate how the indirect rates were computed and applied and assumptions used to develop the indirect rates.
3. The loaded rate format should show each separate component of the proposed rate computation (i.e., labor, indirect portion, profit, total proposed rate).

Note: The Government's review of the pricing data submitted in no way relieves the offeror from the responsibility to ensure all costs are included in the fixed price labor rates proposed.

(b) Failure to comply with these RFP content and format requirements for price information may result in an adverse assessment of your proposal and may reduce or eliminate your chance of being selected for award. When an offeror fails to furnish price information required by the RFP, the government may utilize comparable price information from other sources for purposes of completing its evaluation. Under these circumstances, the offeror bears full responsibility for any adverse evaluation impact which may result from his failure to furnish price information required by the RFP.

(c) General Information & Instructions for Completing Attachment 4, Pricing Formats:

(1) The Government's hours estimate was developed and based on historical hours experience under the incumbent contracts. Requirements growth has been built into the estimate, as the level of effort and customer base under the existing contracts have expanded. As a result of this increased level of effort and customer base expansion, the estimate was further modified to accommodate potential growth with additional hours in the out years. Allowances have also been made to accommodate future technologies and mission areas (e.g., space-related technologies, national missile defense, information operations, etc.) **The hours throughout the pricing formats refer to direct productive person hours (DPPH) defined as prime contractor, consultant, and subcontractor actual direct labor hours exclusive of vacation, holiday, sick leave and other absences.**

(2) Offerors shall apply their overhead or G&A rates to the Government estimates to calculate total estimated costs for the cost reimbursement CLINs 0006, 0007, 0010, and 0011. Any application of overhead and/or G&A must be consistent with the contractor's cost accounting practices and cost disclosure statement. Cost for Materials and Travel will be reimbursed as identified in H3. The Materials and Travel CLINs represent an